



**Share India**  
You generate, we multiply

**We Create  
Endless possibilities**

## **PRESS RELEASE**

### **SHARE INDIA REPORTS STELLAR FINANCIAL RESULTS FOR FY20**

(Consolidated Revenues rose to ₹2793 Mn & Consolidated PAT surge to ₹400 Mn)

**34.83%**

**YoY**  
Growth in  
Consolidated  
Revenues

**60%**

**YoY**  
Growth in  
Consolidated  
PAT

**38.42%**

**YoY**  
Growth in  
EBITDA

**60%**

**YoY**  
Growth  
in EPS



**PROFIT (PAT)**

**UP**  
**60% TO**  
**RS 400MN**

The Company's consolidated net profit after tax (PAT) for the year ended March 31, 2020 increased substantially

### **QUICK REFERENCES**

Consolidate Revenue: ₹ 2793.46 Mn, (grew 34.83% YoY)

Consolidated PAT: ₹ 400Mn, (grew 60.05% YoY)

PAT Margin: 14.32 % compared to 12.06 % in FY 19

Average Return on Equity: 22.78 % compared to 17.07 % in FY 19

Basic EPS: 12.54, (grew 60.15% YoY)

Acquired "Total Securities Limited", a leading stock broking Co., based at Mumbai in all equity deal through merger.

80 New Branches added in FY 20

AuM of Mutual Funds increased by ₹170 Mn to ₹1129 Mn

Net Interest Income from NBFC Business increased from ₹ 12.9 Mn to ₹40.3 Mn

Employees count increased from 919 to 1297

# THE PRESS RELEASE

New Delhi, July 18, 2020:

Share India Securities Limited (BSE: 540725 | SISL) ("Company") announced its Audited financial results for the quarter and year ended March 31st 2020.

**The Company's consolidated net profit after tax (PAT) for the year ended March 31, 2020 increased substantially by 60% to Rs. 400 Mn vs. Rs. 250 Mn in the previous FY 2019. The consolidated total revenues grew significantly to Rs. 2793.46 Mn from Rs. 2071.86 Mn in FY 19, registering an increase of 34.83%.**

**For the quarter ended March 31, 2020, the Company's consolidated total revenue increased by 80% to Rs. 1056.12 Mn vs. Rs. 584.10 Mn in the corresponding quarter last year. Consolidated net profit after tax for the quarter jumped to Rs. 212.38 Mn in comparison to Rs. 71.70 Mn for the corresponding quarter last year resulting in an increase of 196%.**



Share India's focussed business strategy has led to the active trading client base growing to ~ **15,600**. The overall AUM across mutual funds business was over **Rs. 1129 Mn**. The overall lending book in NBFC stood at just under **Rs. 616 Mn**. The Company migrated to BSE main board this year and acquired "Total Securities Limited", a leading stock broking Co., based at Mumbai in all equity **deal through merger**.

## SPEAKING ON THE OCCASION,

**Mr. Sachin Gupta, CEO & Whole-Time Director**  
Share India Securities Limited said:

*" Over the times, we have grown from a traditional stock broker to now a hi-tech broking Company leveraging on the artificial intelligence, machine learning & algorithmic trading and consistently providing customized capital market tech based solutions to our clients for trading. In alignment to our vision to be a complete financial service provider, we expanded our operations this year in the NBFC business, insurance broking, merchant banking and mutual funds distribution as well. In the upcoming times, we expect to multiply our growth and have strong foothold in being a complete financial service provider. We will continue to focus on product innovation and technology, through which we expect to increase our profitability.*

*Our dynamic business strategies focused on strong growth have led us to reach at record levels in F.Y. 20. We are proud of our growing track record and financial performance during FY 20, and moving forward we have geared ourselves to meet our client needs effectively even in this COVID-19 crisis."*

**Kamlesh Vadilal Shah-Managing Director**  
Share India Securities Limited said:

*" Leveraging our inherent strength, we have strategically created presence across the spectrum of financial services sector to emerge into a veritable financial conglomerate, offering a wide range of value-added products and services and engage with our clients at a deeper level.*

*We would like to assure our stockholders that our underlying fundamentals remain firmly intact, due to strong handhold across our business segments. While the immediate short-term will be challenging, looking ahead, we can see that there is a strong interest to grow our Insurance business. I am confident that we will emerge from this stronger."*

# KNOW MORE ABOUT US

Share India Securities Limited



Powered with  
**1300**  
Employees



Nationwide reach  
**587+**  
Branches



Spread Across  
**14**  
Major States/  
UT of India.



Share India Securities Limited (SISL) is one of India's leading diversified financial services companies, providing a broad range of financial products and services to a substantial and diversified client base that includes corporations, institutions and individuals. SISL is also the holding company for the financial services businesses of the Share India Group.

## OUR BUSINESS OFFERINGS



**01**

**Capital Market Related Activities**

Equity, Derivative, Commodity, Currency, Depository Participant, Research, Proprietary, Investment Banking



**02**

**Wealth and Asset Management**

Portfolio Management Services, Mutual Fund Distribution



**03**

**Non-banking financial Services**

LAS, Structured Financial and Loan products, Retail Loan, Microfinance Loan



**04**

**Protecting**

Insurance Broking

**Disclaimer:** Certain statements in this "Media Release" may not be based on historical information or facts and may be "forward looking statements" within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any statement, on the basis of any subsequent development, information or events, or otherwise. This "Press Release" does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company's shares. The financial figures in this "Press Release" have been rounded off to the nearest Rs. one Million. The financial results are consolidated financials unless otherwise specified.

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