



Share India Securities Limited

(CIN: L67120GJ1994PLC115132)

Member: NSE, BSE, MCX, NCDEX & ICEX

Depository Participant with 'CDSL'

SEBI Registered Research Analyst & Portfolio Manager

August 10, 2022

To,
Department of Corporate Services
BSE Limited
P J Towers, Dalal Street,
Fort, Mumbai -400001
Scrip Code: 540725

To,
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E),
Mumbai-400051
SYMBOL: SHAREINDIA

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Earnings Presentation on Unaudited Financial Results for Quarter ended June 30, 2022.

We request you to take the same on your records.

Thanking You

For **Share India Securities Limited**

Vikas Aggarwal
Company Secretary & Compliance Officer
M.No.: FCS 5512

Enclosure: As Above



SHARE INDIA SECURITIES LIMITED

Earnings Presentation
Q1 FY23



We Create Endless Possibilities
www.shareindia.com

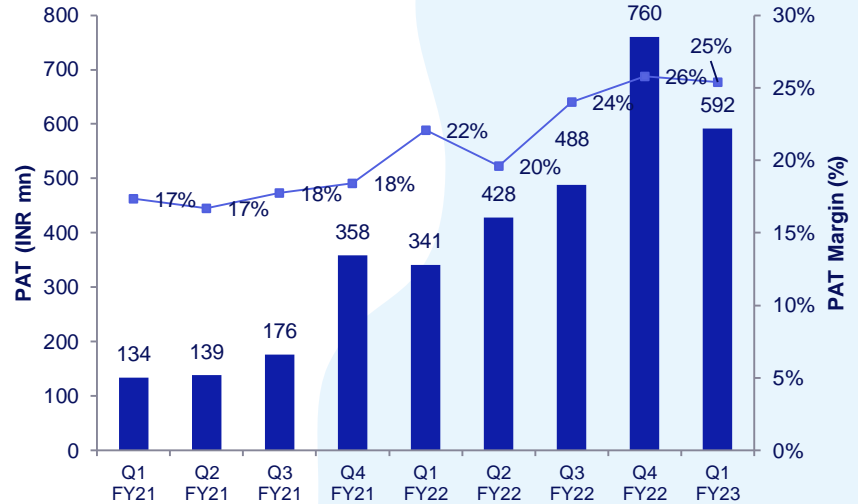
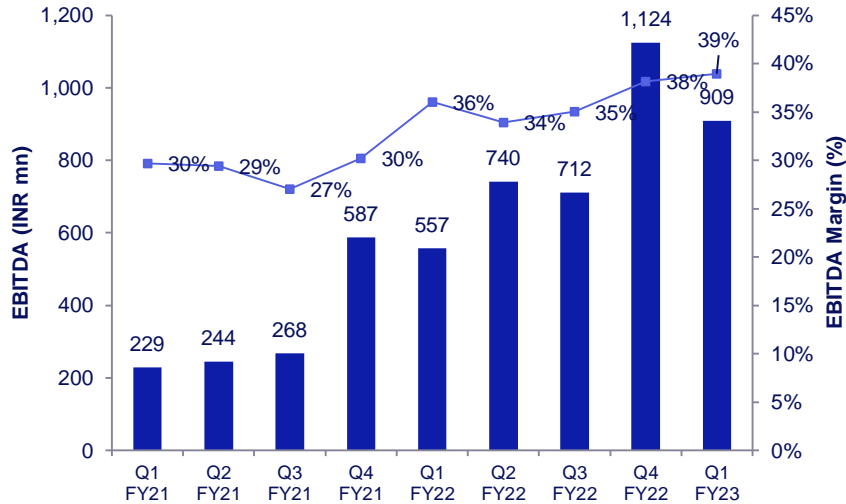
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Technology improving efficiency



- With continuous focus on back end technology profitability/ efficiency continues to stay at previous levels.
- Profitability – also a factor of overall market participation - should stabilize at current levels.

Share India: Snapshot



We Are A Fast Growing **Financial Services Conglomerate** – Continuously strengthening Tech Capabilities



Standalone Business



Business in Subsidiaries



Broking in Equity, F&O and Currency segment



Algo Trading



Mutual Funds distribution



Portfolio Manager



Depository Participant

Tech capabilities

Algowire Trading Technologies Pvt. Ltd.

uTrade Solutions Pvt. Ltd.

Insurance Broking

Share India Insurance Brokers Private Limited

Equity Broking

Share India Securities (IFSC) Private Limited

NBFC

Share India Fincap Private Limited

Equity Broking

Total Securities (IFSC) Private Limited

Equity Broking

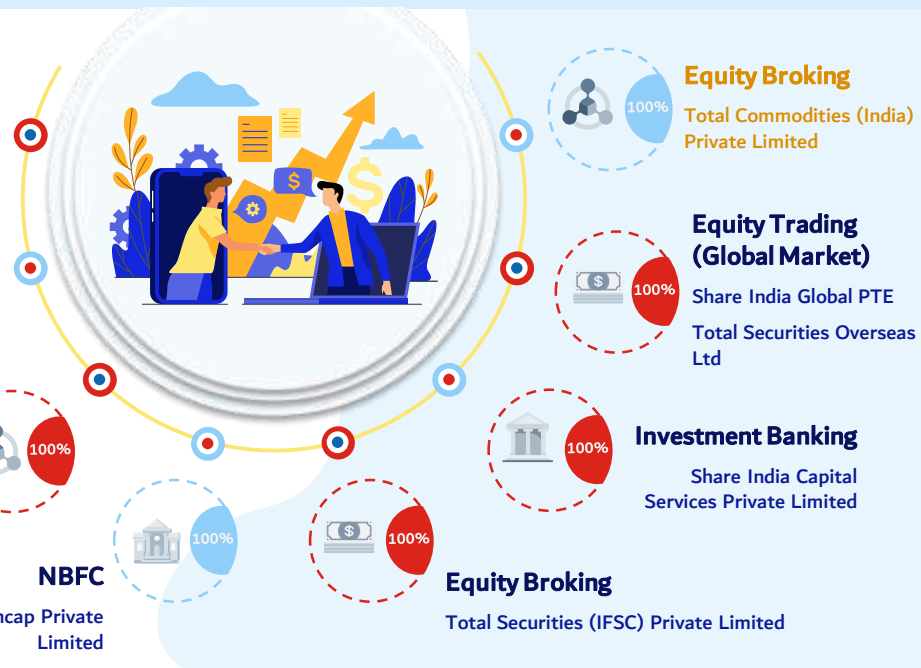
Total Commodities (India) Private Limited

Equity Trading (Global Market)

Share India Global PTE
Total Securities Overseas Ltd

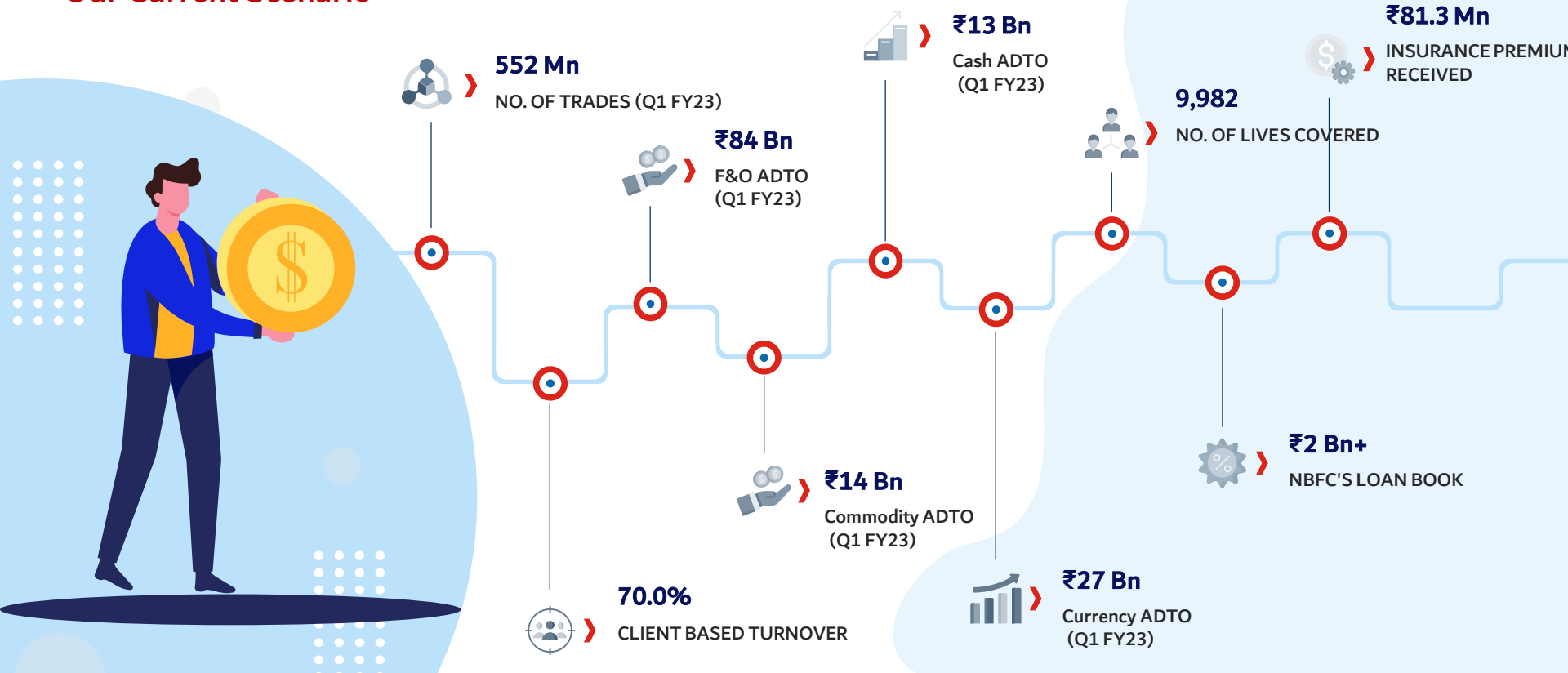
Investment Banking

Share India Capital Services Private Limited



Where We Are Now

Our Current Scenario



Continuously increasing ADTO

with diversification across Ultra HNI's and Institutions

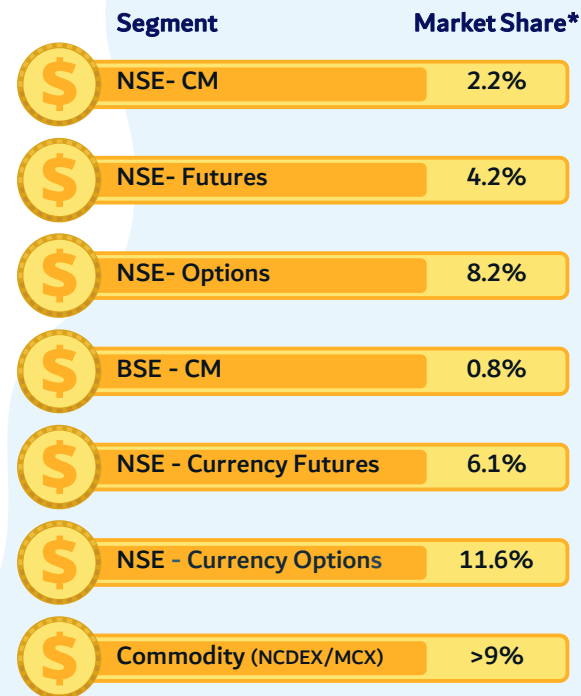
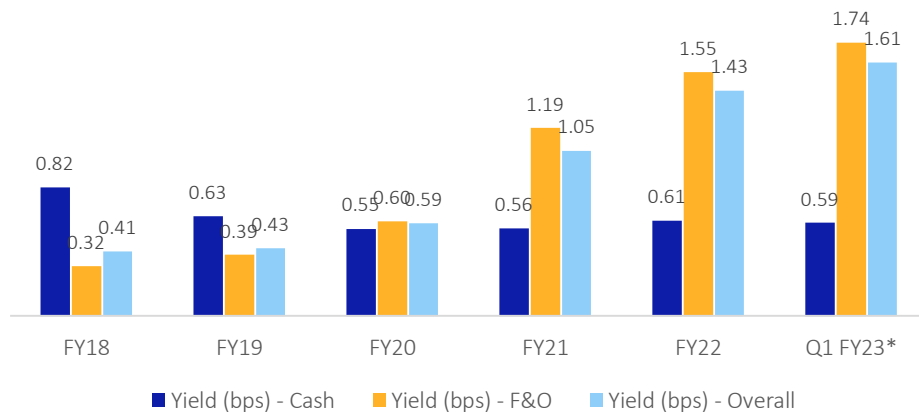
Broking: ADTO

INR bn	Cash	F&O*	Commodity	Currency	Overall
Q1FY20	8	27	4	5	44
Q2FY20	9	32	4	7	52
Q3FY20	10	29	5	7	51
Q4FY20	10	34	6	8	58
Q1FY21	13	35	5	7	61
Q2FY21	14	39	11	11	75
Q3FY21	13	44	14	13	85
Q4FY21	15	57	20	11	103
Q1FY22	15	50	20	10	94
Q2FY22	15	58	17	12	102
Q3FY22	15	76	16	21	128
Q4FY22	13	98	18	27	155
Q1FY23	13	84	14	27	138

* F&O turnover only includes option premium turnover

Retaining Our **Strong Market Share** In One Of Fastest Growing Derivative Market

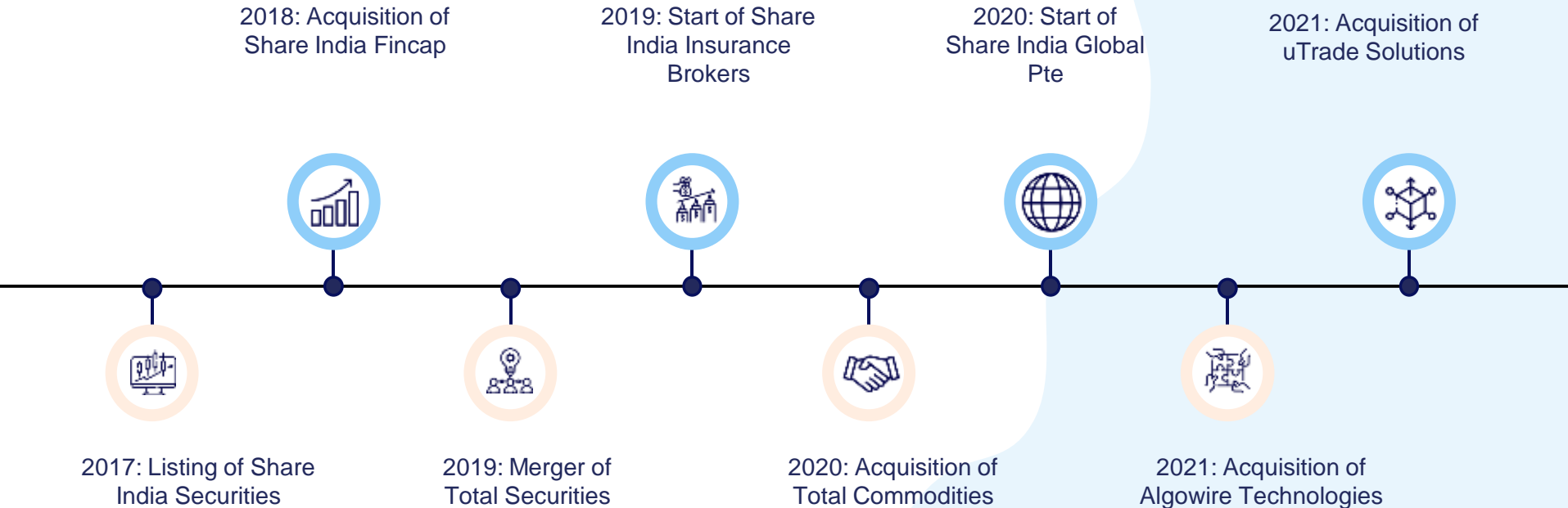
Brokerage Yields (BPS)



* Market Share as on Jun'22

Fostering Growth Via Efficient Inorganic Route

And unique positioning to capture major market share



01 Retail Platform: Update

Digital transformation journey initiated. Online account opening platform and IBT platform enables clients to smartly trade derivative instruments in seamless manner. Full fledged product expected by Q4 FY23.

02 Total Commodities: Update

Wholly owned subsidiary received membership of NSE and BSE. Operations as full fledged broker starting in Q2 FY23.

03 Acquisition of uTrade

Share India successfully completed acquisition of uTrade Solutions and strengthening its back-end tech stack. Roll out of new products will continue to happen in next few quarters.



FY 23 : Highlights

Q1 FY 23 – Consolidated Performance

₹2,332Mn

TOTAL REVENUE

↑ 51% YoY

₹909 Mn

TOTAL EBITDA

↑ 63% YoY

₹592 Mn

TOTAL PAT

↑ 73% YoY

25.4%

PAT MARGIN*

↑ 329bps YoY

₹18.47

EPS

↑ 73% YoY

39.0%

EBITDA MARGIN*

↑ 294bps YoY

* incl. Other Income

Consolidated P&L Statement

Particulars (Rs. in Mn)	Quarter Ended			Year Ended
	Q1 FY23	Q4 FY22	Q1 FY22	FY22
Revenue from Operations	2,306.91	2,929.39	1,495.8	8,564.95
Expenditure	1,423.54	1,824.19	989.23	5,576.89
Operating Profit	883.36	1,105.20	506.57	2,988.06
Operating Profit Margin %	38.29%	37.73%	33.87%	34.89%
Other Income	25.52	18.85	50.54	145.19
Depreciation	26.32	34.42	15.91	92.47
EBIT	882.57	1,089.65	541.20	3,040.78
Interest	102.85	84.21	91.26	316.34
Exceptional Items	-	-	-	-69.95
PBT	779.72	1,005.44	449.94	2,654.50
Tax	-187.88	-245.01	-108.44	-636.50
PAT	591.84	760.44	341.49	2,018.00
Profit/Loss from Associate	-0.07	-0.20	0.33	0.38
Net Profit	591.77	760.24	341.82	2,018.38
Net Profit (%)	25.65%	25.95%	22.85%	23.57%



Our Vision

Future Plans



Retail Expansion

Share India is investing heavily in its backend infrastructure and will roll out lot of new industry leading products for retail.



Algo Trading Penetration

Share India envisions to democratize algo trading which has been its specialization



International Expansion

Enter into trading segment of new geographies by wholly owned subsidiary company based in Singapore



Return on Equity

Maintain high return ratios by efficient re-investment of free cash flow. SISL intends to maintain return ratios in 20-25% range on incremental capital.



Fostering growth via Start-ups/Tie-ups

Broking business is in a consolidation phase. SISL by virtue of its size becomes a partner of choice for technology and traditional partners alike.



Our Strong and Experienced Management Team:



Parveen Gupta
Chairman - Managing Director
Experience-28 years



Kamlesh Shah
Managing Director
Experience-27 years



Sachin Gupta
CEO & Whole-Time Director
Experience-18 years



Vijay Vora
Whole-Time Director
Experience-31 years



Rajesh Gupta
Non-Executive Promoter Director
Experience-25 years



Suresh Arora
Whole-Time Director
Experience-29 years



Vijay Rana
Chief Financial Officer
Experience-30 years



Vikas Aggarwal
Company Secretary & Compliance Officer
Experience-19 years



Abhinav Gupta
President - Capital Markets
Experience 11 Years



Kunal Nandwani
CEO & MD
uTrade Solutions
Experience 17 Years



Bhavya Arnav
CEO & MD Algowire Technologies
Experience 14 Years



Ajay Patel
CEO Insurance Broking
Experience 23 Years

THANK YOU



Share India Securities Limited

CIN: L67120GJ1994PLC115132

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