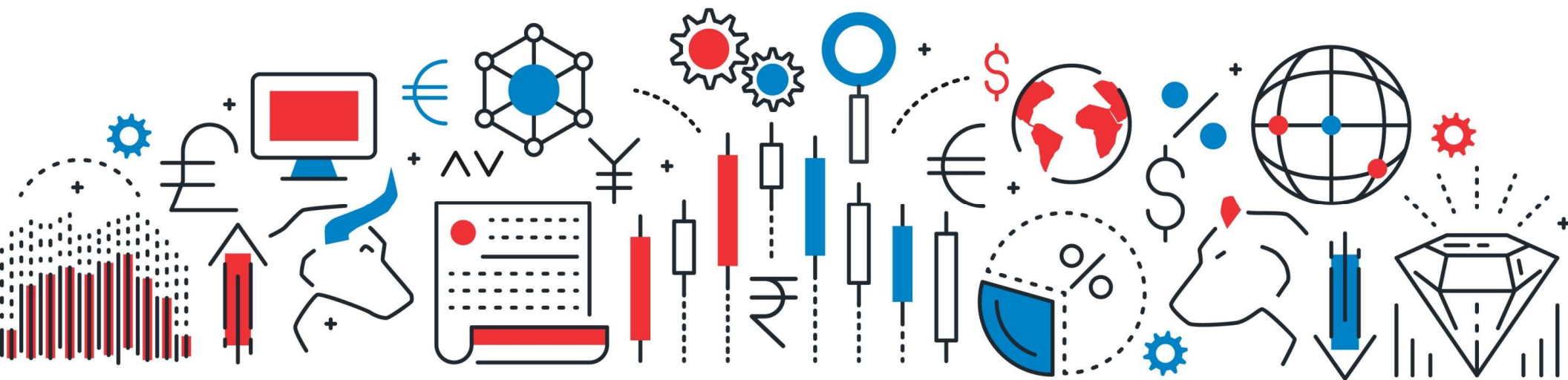
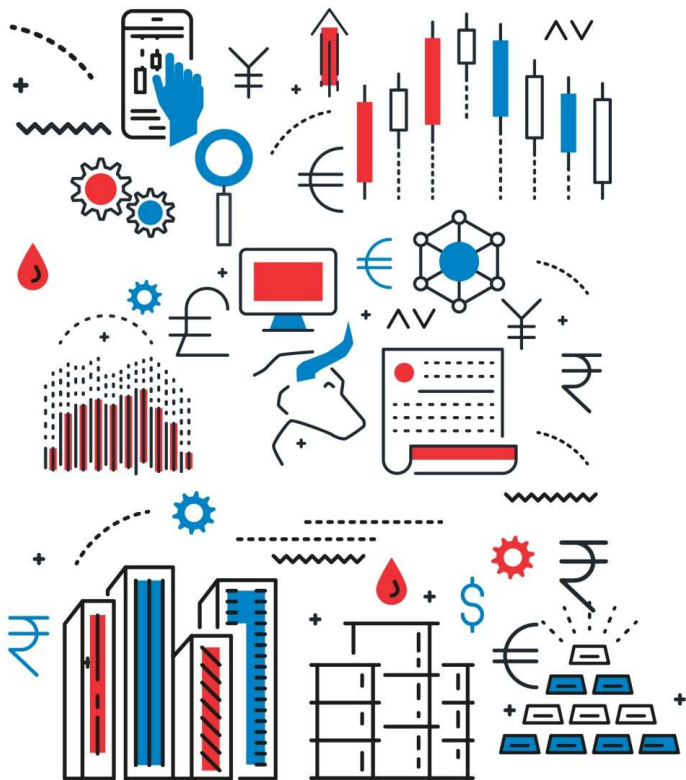




Investor Presentation
Q1 FY24



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Share India Overview

Financial Services Conglomerate & Low Latency Solutions



Experts in running Broking business since 1994



One of the fastest growing financial service conglomerate



Fintech Broker with a strong retail presence.



Market leader in Algo trades providing low latency solution to clients



Ranked amongst the Top 10 Brokers in Indian Derivatives Market



Net worth of more than Rs10bn, gives a good edge in scalability of business model

Q1 FY24 - Consolidated Performance



₹ 2,787.0 Mn
Revenue
19% YoY ↑



₹ 1,259.6 Mn
TOTAL EBITDA
39% YoY ↑



45.2%
EBITDA MARGIN*
16% YoY ↑



₹ 854.4 Mn
TOTAL PAT
44% YoY ↑



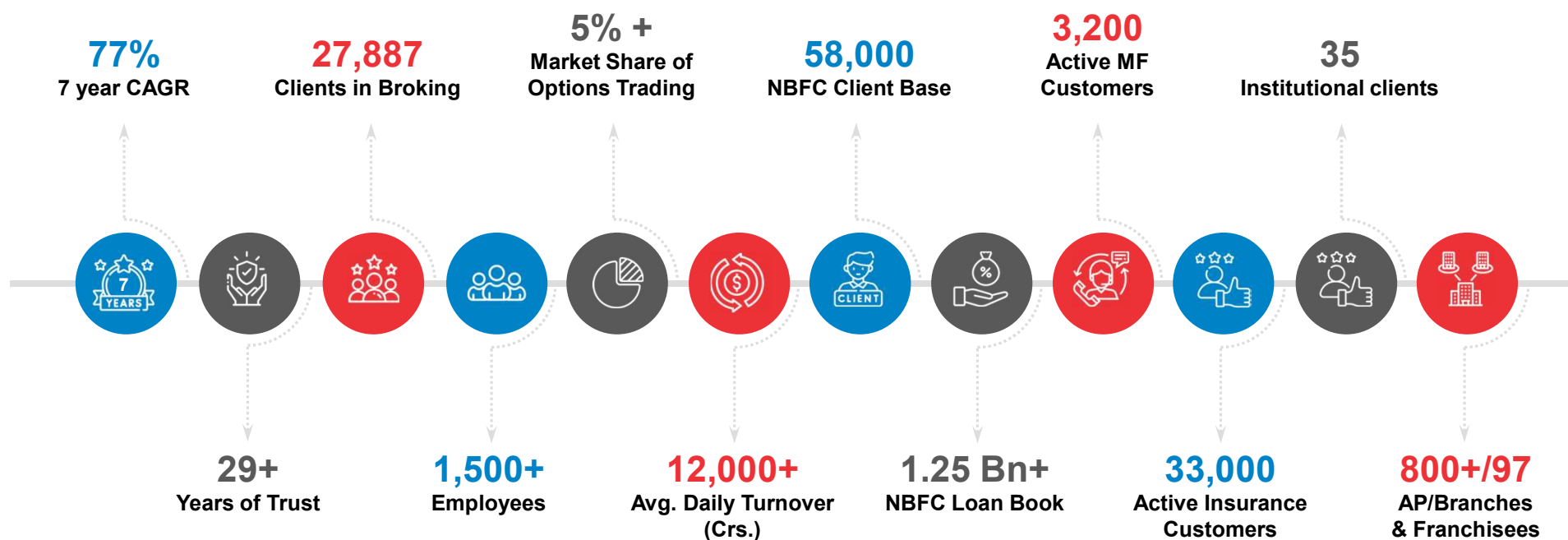
30.7%
PAT MARGIN*
20% YoY ↑



₹ 25.1
EPS**
57% YoY ↑

** Basic | * Including Other Income

Share India – At a Glance



₹ 10,997.0

Mn Total Income*



₹ 5,041.0 Mn

EBITDA*



₹ 3,307.4 Mn

PAT*

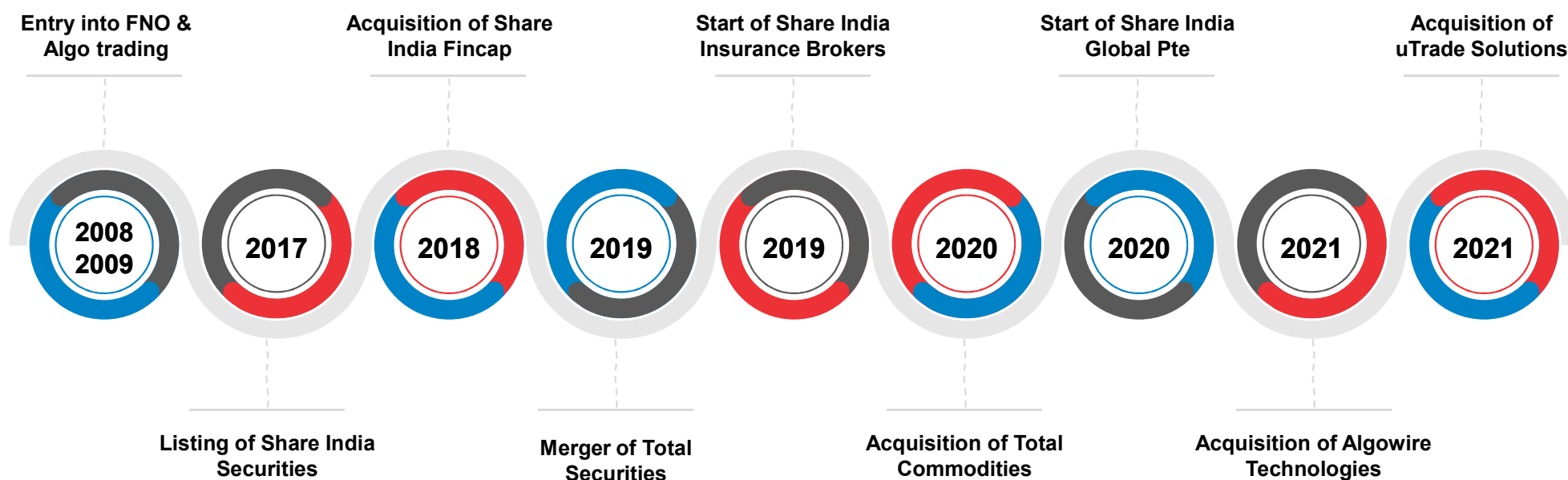


₹ 30.1











EPS* (Basic)

*FY23

Fostering Growth Via Efficient Inorganic Route



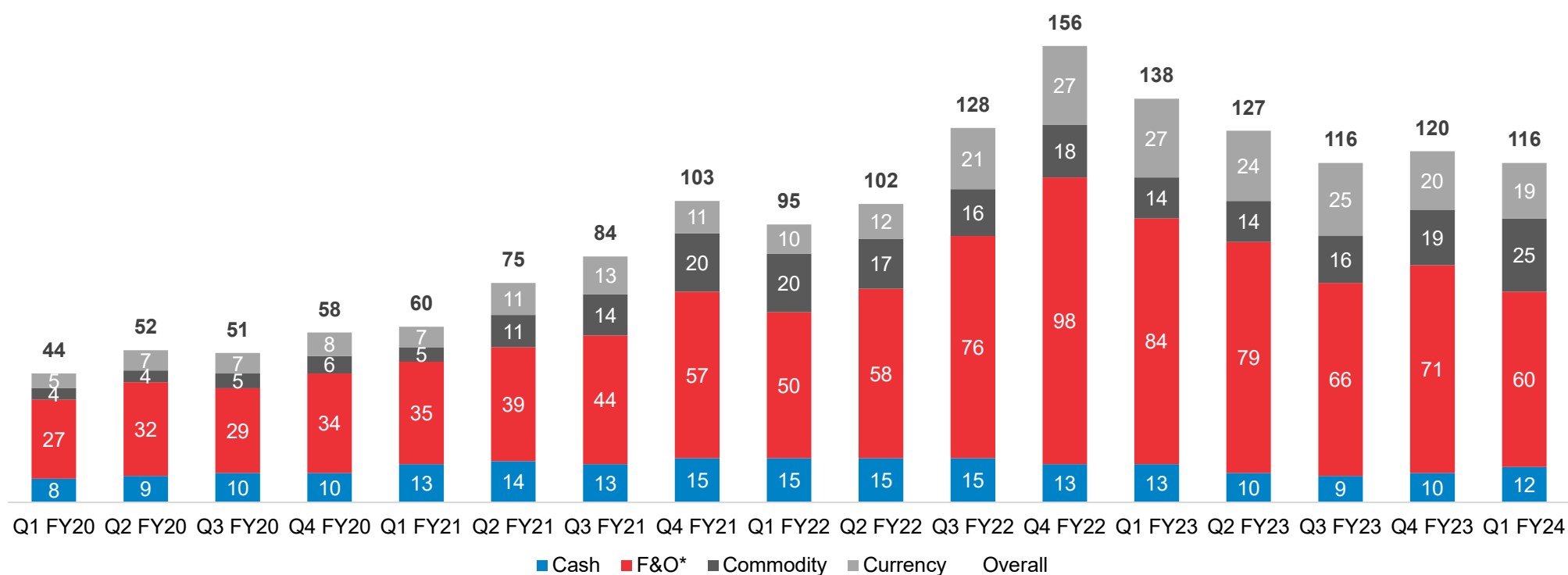
Growing Financial Services Conglomerate

Standalone Business	Business in Subsidiaries	Entities
 Broking in Equity, F&O, Commodities and Currency segment	 Equity Trading	Share India Global Pvt. Ltd. Share India Securities (IFSC) Pvt. Ltd. Share India Algoplus Pvt. Ltd.
 Prop Trading	 Insurance Broking	Share India Insurance Brokers Pvt. Ltd.
 Mutual Funds distribution	 NBFC	Share India Fincap Pvt. Ltd.
 Research	 Investment banking	Share India Capital Services Pvt. Ltd.
 Depository Participant	 Algo Trading platform	Algowire Trading Technologies Pvt. Ltd. uTrade Solutions Pvt. Ltd.

Boosting ADTO And Diversifying Across Ultra HNIs And Institutions

Broking: ADTO

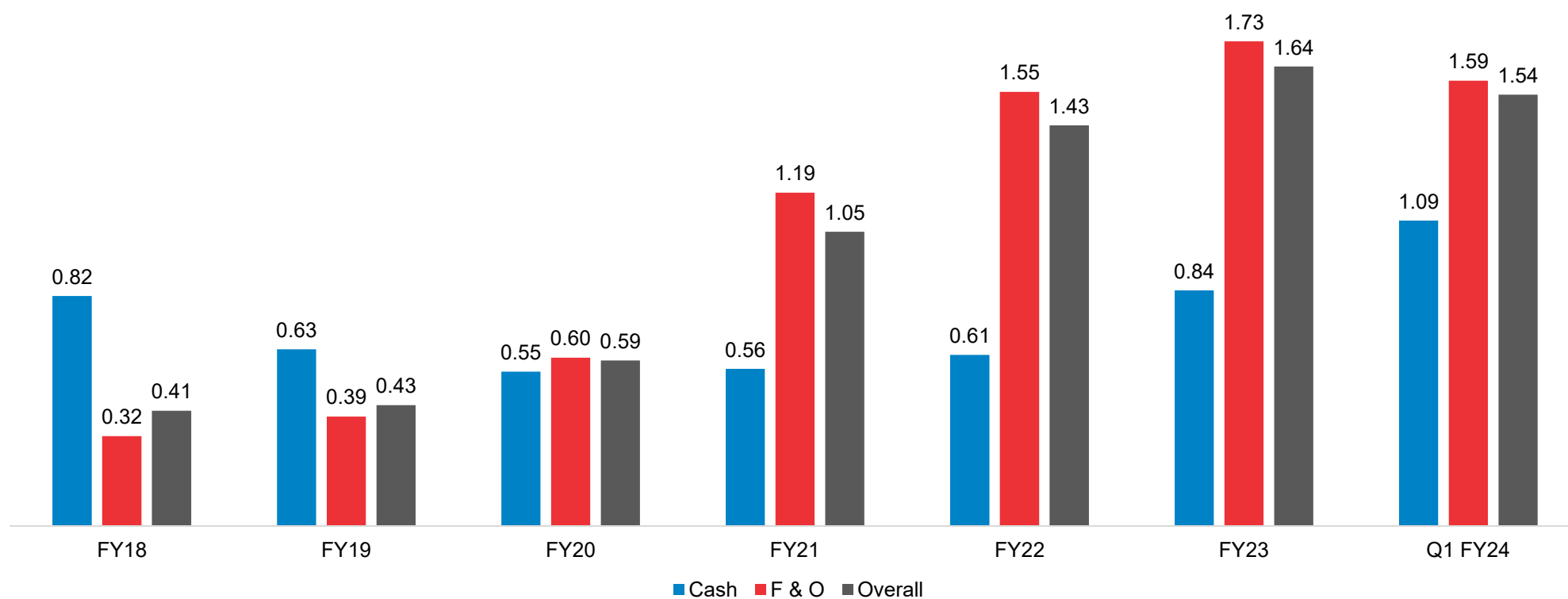
(In ₹ Mn)







* F&O turnover only includes option premium turnover

Yield Growth

(In BPS)

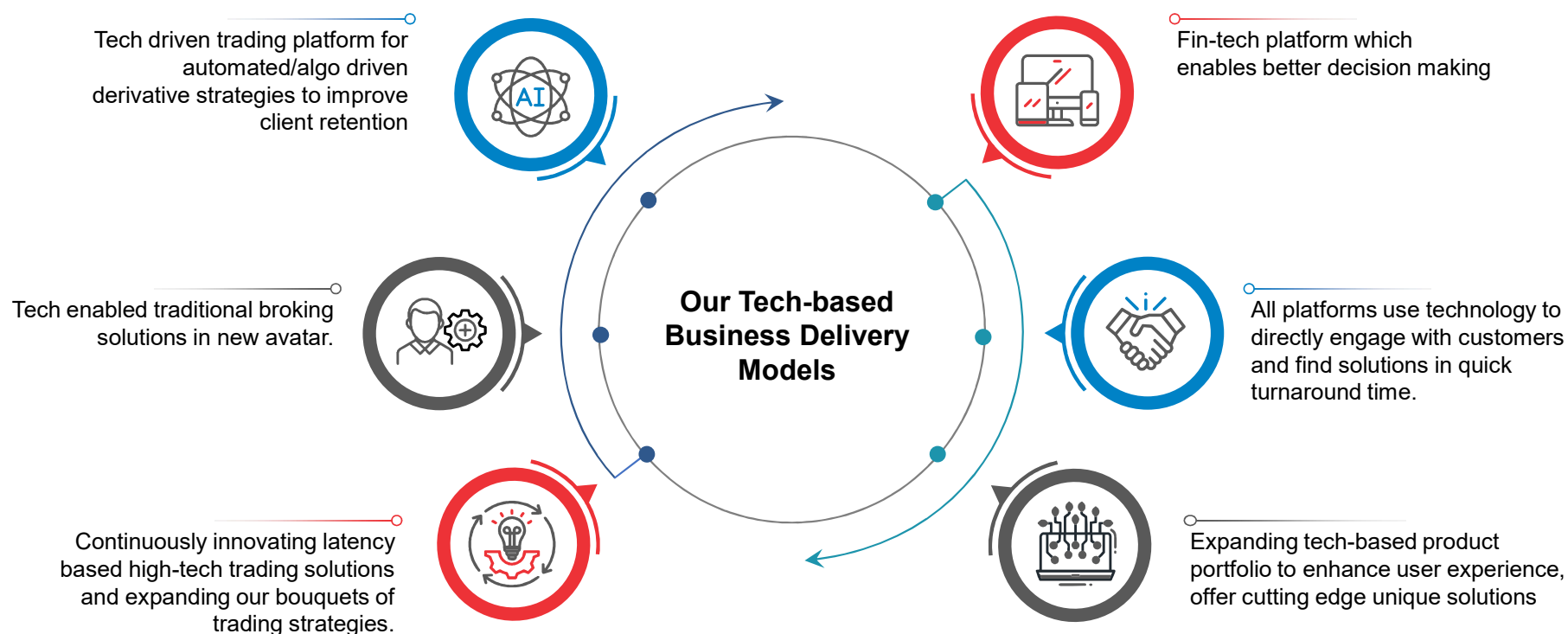


Strong Market Share in the Worlds Largest Derivative Market

Segment	Market Share
	
NSE- CM	2.0%
NSE- Futures	2.6%
NSE- Options	4.7%★
NSE - Currency Futures	7.7%
NSE - Currency Options	9.5%
	
BSE - CM	0.9%
 	
Commodity (NCDEX/MCX)	>9%

Transformation From Traditional to Hi-Tech Broker

In a short time, we evolved from a traditional stockbroker to a high-tech broking company, excelling in derivative trading strategies and consistently growing stronger.



Retail Algo Trading Platform that is modern, reliable & effortless!



BACKTESTING

- Test strategies using historic data
- Better prepared for the real market
- Cut down losses and enhance revenue potential



DEPLOYMENT

- Reap benefits of your algos by deploying them in to live market post back testing.
- Confidence due to simple framework offered



PRE-MADE STRATEGIES

- Pre designed
- Proven Performance
- Curated by Experts

Plan, Strategize and Automate your trades with **uTrade Algo** - Making Algos **simple, easier** and **accessible** for everyone.

Share India's Competitive Edge



Over **Three Decades** of
Expertise in Indian
Markets



Comprehensive Broking
Solutions Provider



Sizeable player in
options gives us **scale**
advantage.



Risk management through
AI based **decentralised**
tech solutions



Providing **personalised**
tech solutions to clients



Low **Latency** Solutions
for Retail



Fast and prompt
services to our retail
clients

Recognition For Our Commitment



Top Member by NSE

Awarded on the 25- year completion of the Nifty Index



Awarded as Listed Player at the national level

Grew enormously in the stock market.



Among the Top 10 Brokers in Index Derivatives

Trusted by trading community of derivative traders.



Broker of the Year at NCDEX Commodity

Enhance our standard in the year 2022.



Awarded to Contribute in Commodity Derivatives

Strategic and significant contribution towards our customers.



Strategic and Significant Contribution in the Stock Market

Awarded for the second year in a row



Management Overview

Our Team



Mr. Parveen Gupta

Chairman and
Managing Director



Mr. Kamlesh Vadilal Shah

Managing
Director



Mr. Sachin Gupta

CEO & Whole
Time Director



Mr. Vijay Vora

Whole
Time Director



Mr. Rajesh Gupta

Director



Mr. Suresh Arora

Whole
Time Director



Mr. Abhinav Gupta

President
Capital Markets, Products



Mr. Kunal Nandwani

Director
Utrade



Mr. Bhavya Arnav

Director
Algowire



Mr. Vijay Rana

CFO



Mr. Vikas Aggarwal

Company Secretary &
Compliance Officer



Mr. Ajay Patel

CEO
Share India Insurance



The Way Forward

Our Vision : Future Plans



Retail Expansion

- Focus to continue on Strengthening technological investment to roll out more tech-based retail solutions and innovative products.



Algo Trading Penetration

- Spreading wings of our Algo platforms to reach maximum retail clients



Diversification

- Customer centric business model
- Mutual Fund Advisory and Insurance Distribution
- Institutional business and Merchant banking
- NBFC



International Expansion

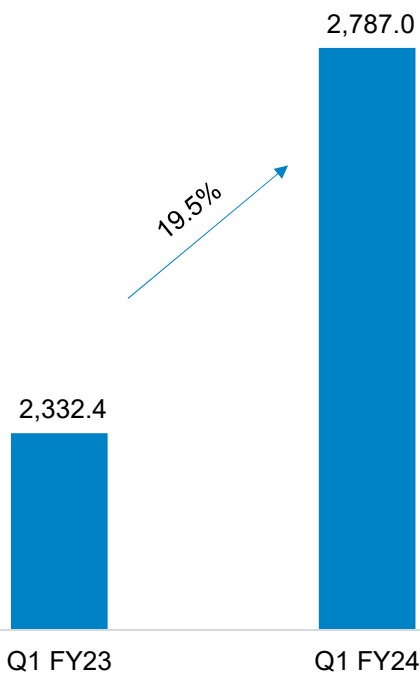
- Leverage on technical superiority and create global footprints



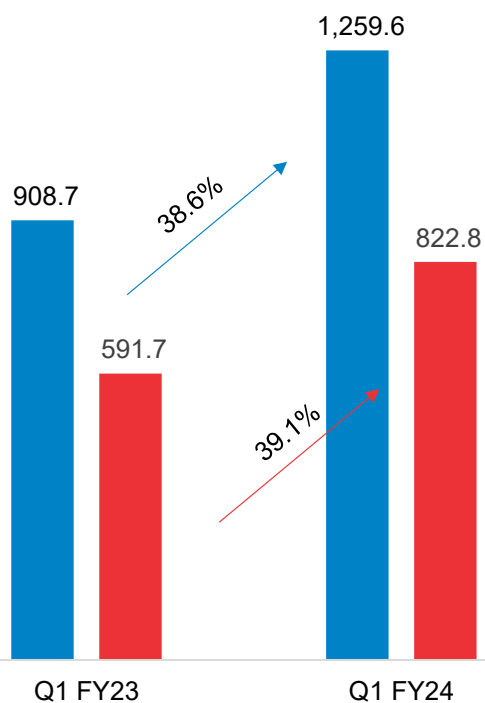
Financial Overview

Q1 FY24 Key Financial Highlights

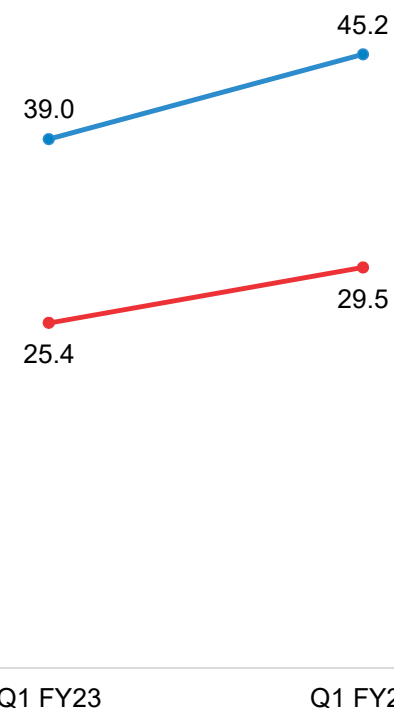
Total Income (In ₹ Mn)



EBITDA Net Profit (In ₹ Mn)



EBITDA % Net Profit %



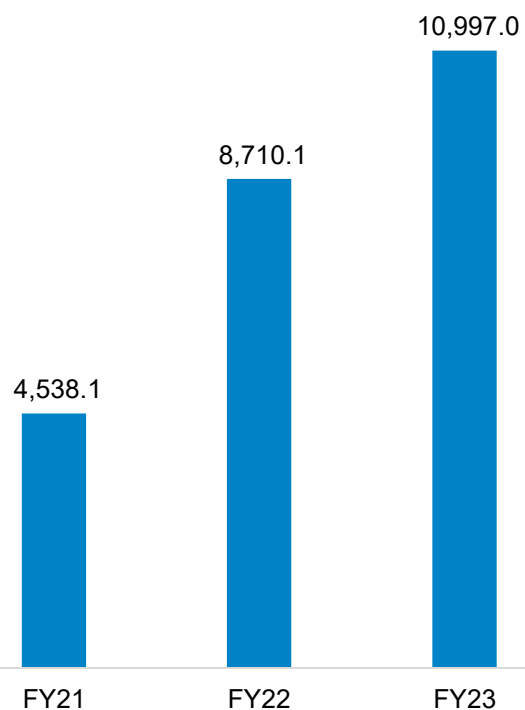
Q1 FY24 Results Highlights

(In ₹ Mn)					
Particulars	Q1 FY24	Q1 FY23	Y-O-Y Growth	Q4 FY23	Q-O-Q Growth
Interest Income	316.9	227.6		330.4	
Fees And Commission Income	465.8	796.0		537.4	
Net Gain On Fair Value Changes	1,915.2	1,213.5		2,387.0	
Other Operating Revenue	75.2	70.9		152.4	
Total Revenue From Operations	2,773.1	2,308.0	20.2%	3,407.2	-18.6%
Other Income	13.9	24.4		29.2	
Total Income	2,787.0	2,332.4	19.5%	3,436.4	-18.9%
Expenses					
Fees And Commission Expense	13.5	9.8		32.6	
Impairment On Financial Instruments	4.0	2.3		7.4	
Employee Benefits Expenses	534.7	281.1		538.6	
Others Expenses	975.2	1,130.4		1,286.6	
Total Expenses	1,527.4	1,423.6		1,865.2	
EBITDA	1,259.6	908.7	38.6%	1,571.2	-19.8%
Finance Costs	150.6	102.7		154.9	
Depreciation, Amortization And Impairment	26.7	26.3		34.0	
Profit Before Tax	1,082.3	779.7		1,382.3	
Tax Expense	259.5	187.9		313.4	
Profit/ Loss From Associates	0.0	-0.1		0.0	
Profit For The Period / Year	822.8	591.7		1,068.9	
Other Comprehensive Income/(Loss)	31.6	3.1		-21.2	
Total Comprehensive Income For The Year	854.4	594.8	43.6%	1,047.7	-18.4%

Key Financial Highlights

Total Income (In ₹ Mn)

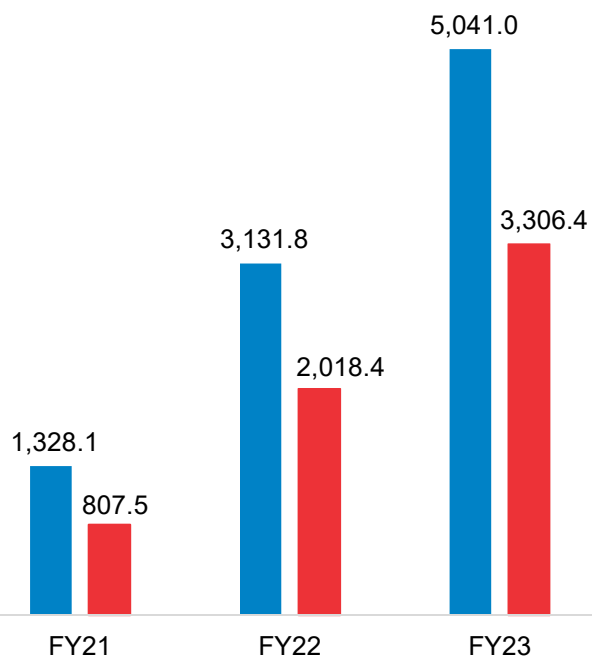
CAGR 55.7%



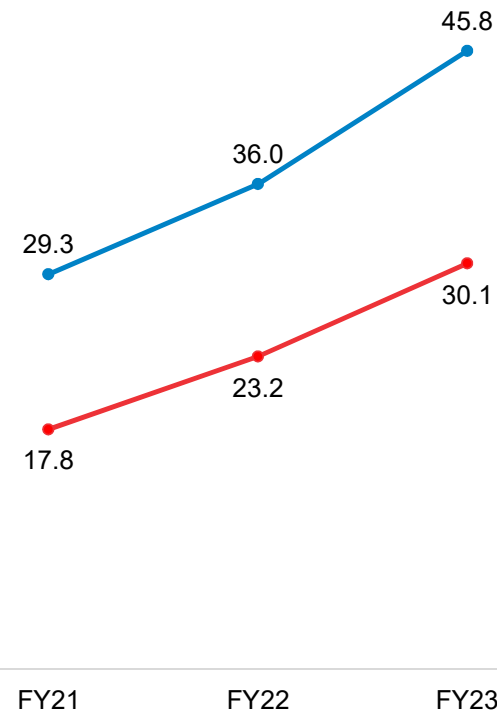
EBITDA Net Profit (In ₹ Mn)

EBITDA CAGR
94.8%

Net Profit CAGR
102.4%



EBITDA % Net Profit % (In %)



Consolidated Profit & Loss Statement

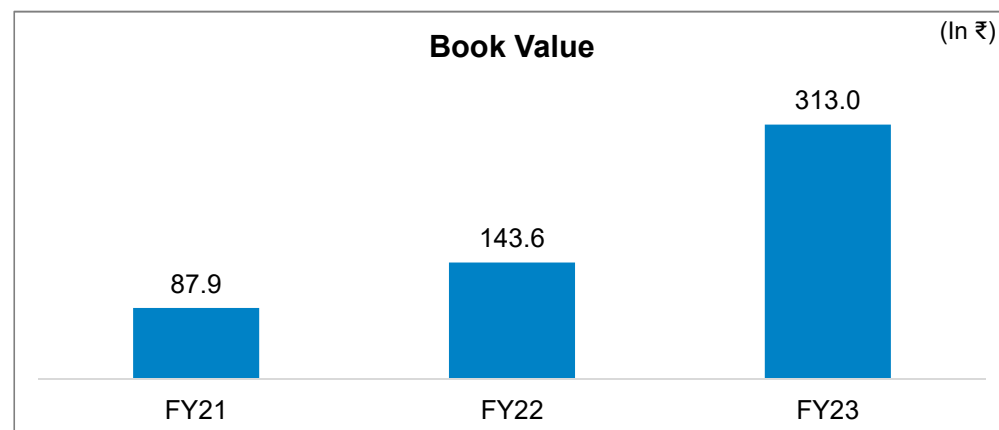
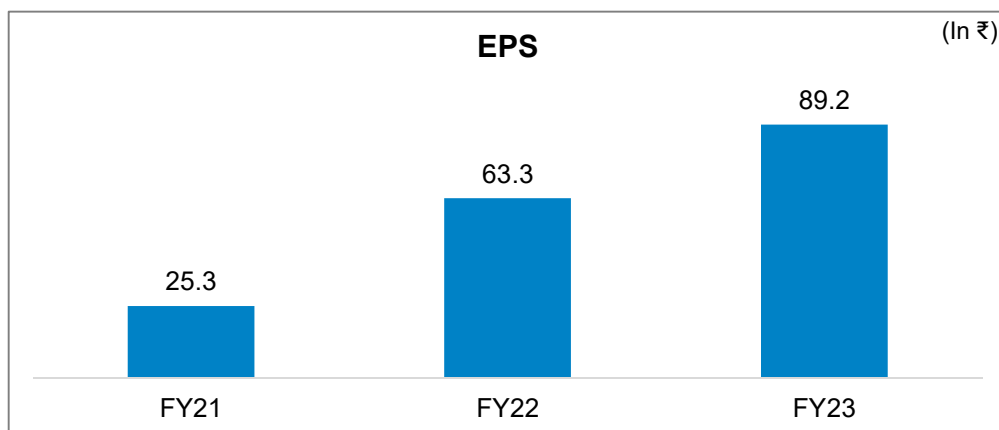
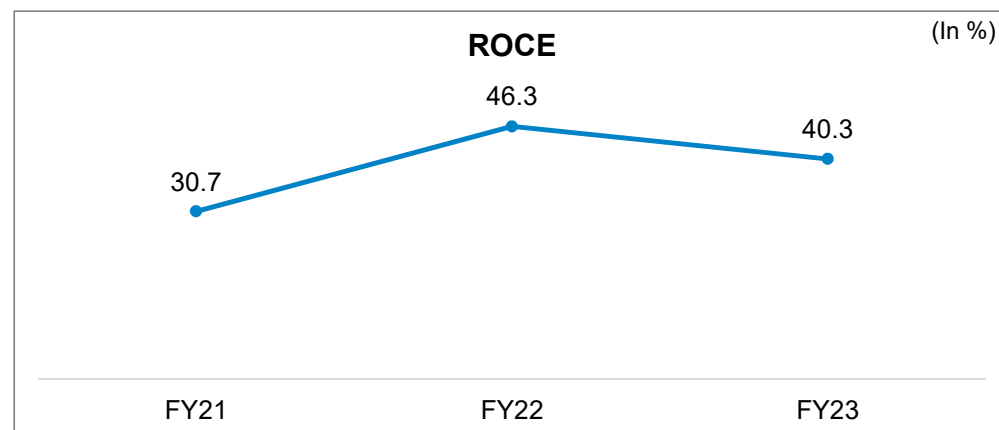
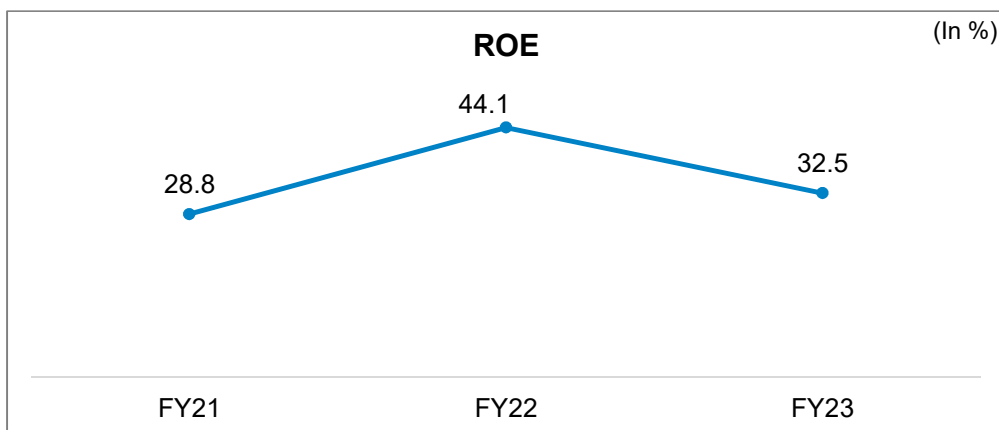
(In ₹ Mn)

Particulars	FY23	FY22
Interest Income	1,047.6	535.3
Fees And Commission Income	2,609.2	2,337.0
Net Gain On Fair Value Changes	6,786.9	5,227.9
Other Operating Revenue	438.7	515.8
Total Revenue From Operations	10,882.3	8,615.9
Other Income	114.7	94.2
Total Income	10,997.0	8,710.1
Expenses		
Fees And Commission Expense	72.1	62.7
Impairment On Financial Instruments	16.4	12.7
Employee Benefits Expenses	1,495.3	1,129.7
Others Expenses	4372.1	4373.3
Total Expenses	5,956.0	5,578.4
EBITDA	5,041.1	3,131.8
EBITDA Margin (%)	45.8	36.0
Finance Costs	575.8	314.9
Depreciation, Amortization And Impairment	120.5	92.5
Profit Before Exceptional Items And Tax	4,344.7	2,724.4
Exceptional Items	14.7	(69.9)
Profit Before Tax	4,359.4	2,654.5
Tax Expense	1,052.7	636.5
Profit/(Loss) From Continuing Operations	3,306.7	2,018.0
Profit/(Loss) From Associates (After Tax)	(0.1)	0.4
Profit For The Period / Year	3,306.6	2,018.4
Other Comprehensive Income/(Loss)	0.8	(17.5)
Total Comprehensive Income For The Year	3,307.4	2,000.9
Net Profit Margin (%)	30.1	23.2

Summary Of Consolidated Balance Sheet

Particulars (₹ Mn)	FY23	FY22
(In ₹ Mn)		
Assets		
Financial Assets		
Cash & Cash Equivalents and Other bank Balances	14,031.7	8,063.6
Trade and Other Receivables	377.6	100.0
Loans	1,646.0	1,960.0
Investments	61.2	82.1
Other Financial Assets	1,392.3	3,052.2
Non-financial Assets		
Fixed Assets	635.4	629.8
Current And Deferred Tax Assets (Net)	62.4	29.1
Other Non Financial Assets	181.7	177.9
Total Assets	18,388.3	14,292.8
Liabilities		
Financial Liabilities		
Trade and Other Payables	3,494.7	6,549.8
Borrowings	1,921.2	1,883.5
Other Financial Liabilities	2,616.6	1,057.8
Non Financial Liabilities		
Current & Deferred Tax Liabilities (Net)	29.7	78.8
Provisions	58.3	25.1
Other Non-financial Liabilities	82.8	116.4
Net Worth	10,053.0	4,466.5
Non Controlling Interest	132.0	114.9
Total Liabilities And Equity	18,388.3	14,292.8

Key Ratios



Stock Data

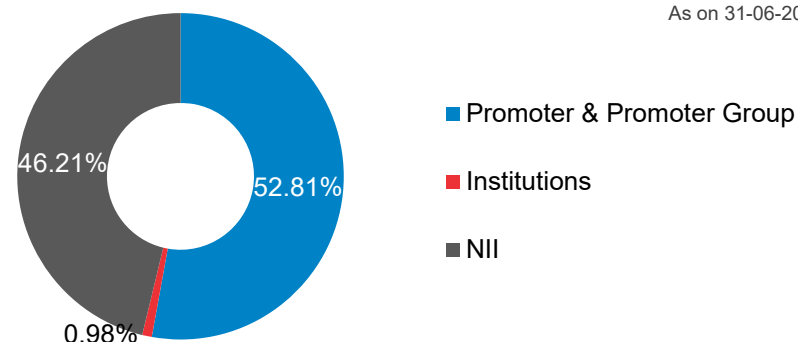
NSE: SHAREINDIA ISIN: INE932X01018

As on 29-07-2023

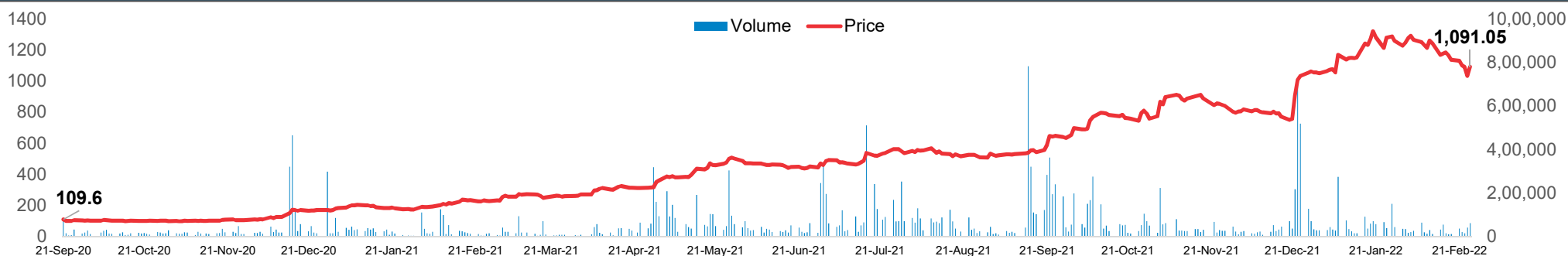
Share Price (₹)	1,199.87
Market Capitalization (₹ Cr)	3920.39
No. of Shares Outstanding	3,26,69,946
Face Value (₹)	10.00
52 week High-Low (₹)	964.60 – 1,339.00

Share Holding Pattern

As on 31-06-2023



Share Performance From 21st September 2020





Share India Securities Limited
CIN: L67120GJ1994PLC115132

Register Office:
1701-1703, 17th Floor, Dalal Street Commercial Co-operative Society Limited,
Road 5E, Block 53, Zone 5, Gift City, Gandhinagar, Gujarat – 382 355.

Corporate Office:
A-15, Sector-64, Noida – 201301

Email: abhinav@shareindia.com

Website: www.shareindia.com

Phone: 1800-203-0303

Thank You

