

Share India Securities Limited

(CIN: L67120GJ1994PLC115132)

Member: NSE, BSE, MCX, NCDEX & MSEI
Depository Participant with 'CDSL'
SEBI Registered Research Analyst
AMFI Registered Mutual Fund Distributor



May 26, 2025

To,

BSE Limited
Scrip Code: 540725
National Stock Exchange of India Limited
Symbol: SHAREINDIA

Sub: <u>Updated Investor Presentation on audited Financial Results of the Company for the quarter</u>

and Financial Year ended March 31, 2025.

Dear Sir,

In continuation of our earlier disclosure regarding the Investor Presentation on the audited financial results of the Company for the quarter and financial year ended March 31, 2025, and in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") read with Para A of Part A to Schedule III of the SEBI Listing Regulations, please find enclosed the updated Investor Presentation on the audited financial results for the said period.

The above information is also available on the website of the Company, i.e., www.shareindia.com.

Please take the same on your records.

Thanking you,

Yours faithfully, For Share India Securities Limited

Vikas Aggarwal Company Secretary & Compliance Officer M. No.: F5512





Q4 & FY25

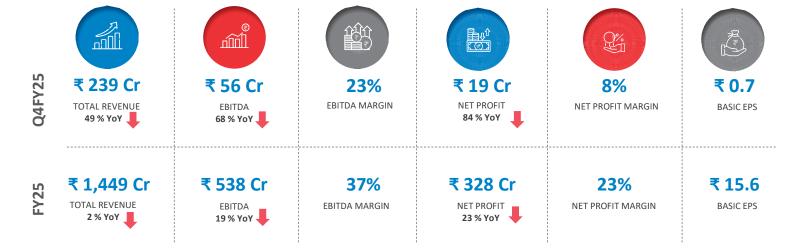
Financial Performance



Q4 & FY25 - Consolidated Performance Highlights







Q4 & FY25 Consolidated Results Highlights





P&L (Rs Cr)	Q4FY25	Q4 FY24	Y-O-Y	Q3FY25	Q-0-Q	FY25	FY24	Y-O-Y
Interest Income	61	49		59		224	163	
Fees & Commission	42	66		47		203	204	
Net Gain/Loss on FV Changes	126	331		222		888	1069	
Dividend Income	4	4		2		22	15	
Sale of Goods	4	13		10		103	23	
Sale of Services	2	2		2		9	9	
Total Revenue from Operations	239	465	-49%	342	-30%	1449	1483	-2%
COGS	4	13		8		103	22	
Staff Cost	80	114		97		374	330	
Fees and commission expense	5	12		3		25	22	
Operating expenses	78	119		78		351	387	
Other expenses	19	34		25		78	64	
Total Expenses	187	292	-36%	211	-11%	932	826	13%
Operating Profit	52	174		131		517	657	
Other Income	3	1		7		21	6	
EBITDA	56	175	-68%	139	-60%	538	663	-19%
EBITDA Margin	23%	38%		41%		37%	45%	
Depreciation and Amortisation	6	4		4		18	14	
EBIT	50	171	-71%	134	-63%	520	649	-20%
Finance costs	27	30		22		89	90	
PBT	23	141	-84%	112	-79%	431	559	-23%
Exceptional Items	0	0		0		0	-1	
Tax	4	25		30		103	132	
PAT	19	116	-84%	82	-77%	328	426	-23%
PAT Margin	8%	25%		24%		23%	29%	
Basic EPS	0.71	6.44		3.66		15.58	25.41	

*EPS for Q4 & FY24 have been restated due to stock split as on June,2024 #EPS are not annualised for the quarters.

Milestones in FY25



Investment in MSE



- MSE is one of the renowned exchanges after NSE and BSE
- Has requisite approvals for weekly expiry contract
- The company has invested ₹59.5 crore in the Metropolitan Stock Exchange of India (MSE), acquiring 4.958% of its post-issue share capital.
- Opportunity to introduce new weekly derivative products on MSE SX40
- Aims to enhance market depth and drive trading volumes, contributing to turnover and revenue growth
- Increasing the market reach & strengthening leadership position. Investing In a long term strategy

Entering into PMS



- A new subsidiary to operate in PMS sectors. Marks and entry into the fast growing Asset/Wealth management business.
- Strengthen the company's position as a comprehensive financial service provider
- Boosts stakeholder credibility
- SEBI has approved the Company's application to commence the business of PMS

Silverleaf



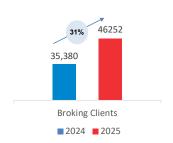
- Incorporation of Silverleaf Securities Research Private Limited as a new subsidiary
- To leverage the HFT Capabilities and expand our proprietary trading into the international

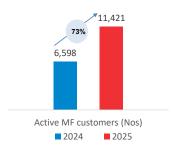
Operational Highlights FY25

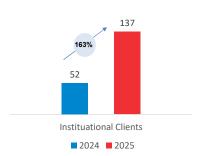




Broking & MF Segment







NBFC Business

Investment Banking



19New Branches



06 SME IPO's in FY25



Raised of
Rs 231.50 crores
in FY25



COMPANY

Overview



Growing Financial Services Conglomerate





Standalone Business



Broking in Equity, F&O, Commodities and Currency segment



Prop Trading



Mutual Funds distribution



Research



Depository Participant

Business in Subsidiaries



Equity Trading



Insurance Broking



NBFC



Investment banking



Algo Trading platform

Entities

Share India Algoplus Pvt. Ltd. Share India Global Pte. Ltd. Share India Securities (IFSC) Pvt. Ltd. Total Securities (IFSC) Pvt. Ltd. Silverleaf Securities Research Pvt Ltd

Share India Insurance Brokers Pvt. Ltd.

Share India Fincap Pvt. Ltd.

Share India Capital Services Pvt. Ltd.

Algowire Trading Technologies Pvt. Ltd. uTrade Solutions Pvt. Ltd.

Share India - At a Glance - FY25







Share India Securities Ltd. was founded in 1994 and is headquartered at Noida, Uttar Pradesh, India.



It is a prominent, technology-driven financial services company in India, renowned for its expertise in algorithmic trading and a broad spectrum of investment solutions.



Stands as a diversified financial conglomerate with a strong emphasis on technology and innovation.



With a network of 280 branches and franchises across 16 states, Share India has established a strong footprint across India, providing accessible financial services to a broad clientele



Business Segments (1/2)







46,252

Clients in Broking

₹ 7,300 Cr

Avg. Daily Turnover

₹ 239 Cr

Margin Trading Facility (MTF)

110+

Initiated Coverage Report

137

Institutional clients

7,158No. Policies Sold

₹ 64 Cr Premium collected **80,279** Lives Covered

15

Type of Insurance Insurance

40

Distributorship

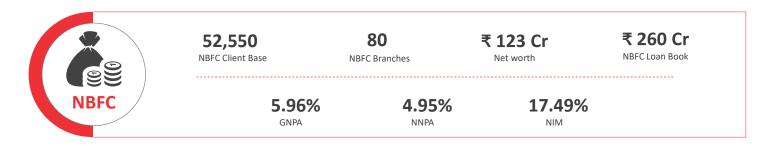
11,421
Active MF
Customers



Business Segments (2/2)







18

IPO Listings

12

6

Geographies Serviced

Top Listings FY25 90% Listing Gains

Apex Ecotech Limited

421x Subscription Times **VVIP Infratech** Limited

220x Subscription Times



Journey





1994

• Incorporated in 1994

 Expanded into futures and options trading with the Bombay Stock Exchange (BSE).

2007

2008 -2010

 Initiated currency derivatives trading and also first step into the realm of algo trading, which eventually became a cornerstone of the company

2010 - 2011

- Pioneered the development of technology for algorithmic trading to enhance market capabilities.
- Renamed as Share India Securities Ltd.
 And acquired membership of NSE and
 DP of CDSL and merged with a company.

2020

- Acquired Total Commodities (Now Share India Algoplus)
- Started Share India Global

 Bto

2019

- Started Share India insurance Brokers
- Merged Total securities.

2017

- Successfully got listed on stock markets
- Registered as a research analyst with SEBI

2016

- Registered as a mutual advisor with the AMFI
- Formed Share India Capital Services Pvt. Ltd.

2021

 Acquired majority stake in Algowire Trading Technologies and uTrade Solutions, strengthening its position as a market leader and technology innovator in the fintech industry. 2022-2023

Launched Retail Platform –
 IBT. This new digitally enabled online account
 opening and trading platform
 enables clients to adopt new
 technology.

2023-2024

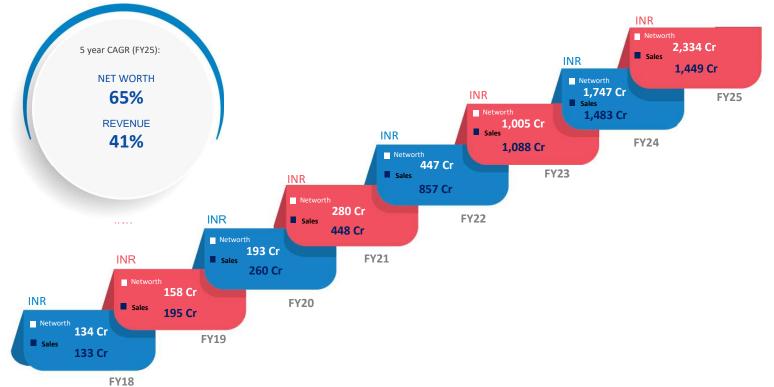
- Launched Algo Platform uTrade Algos for automated trading
- Announced Acquisition of Silverleaf Capital Services

2024-2025

- Strategic Investment in Metropolitan Stock Exchange (MSE) by acquiring ~5% stake
- Incorporation of Silverleaf Securities Research Private Limited as a new subsidiary

Growth Trajectory







Business

Overview



Reliable Trading Platform

Share Indi

Versatile Trading Features: Adapting to Your Strategy

Rest AP

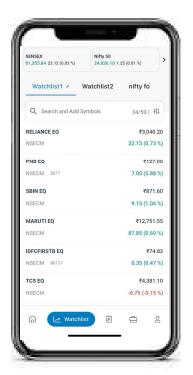
-REST based Trading API. Our REST API's will help you to develop your own trading, Using our REST API you can execute orders in real time, monitor your positions, manage your portfolio and much more.

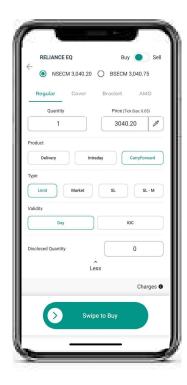
Trading View Chart

-Seamlessly track market trends with our integrated Trading View charts—powerful, real-time, and built for smart trading.

Enhanced UI/UX

-Optimized UI/UX to streamline your trading journey with faster load times, intuitive controls, and a clean, modern look





uTrade Algos: Algo Trading that is modern, reliable and effortless!



Unlock Your Trading Potential: Discover uTrade Algos' Unique Offerings

Evolving Strategy Library – Market Mover & Shifting Master:

-Introduced new strategies that adapt to changing market dynamics, reinforcing our commitment to innovation and responsiveness.

Slippage feature in Backtesting:

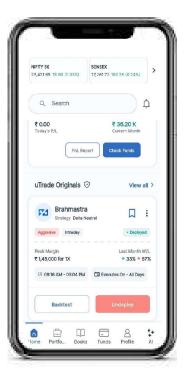
-incorporates slippage to mimic real-world order fills, ensuring more accurate strategy performance analysis.

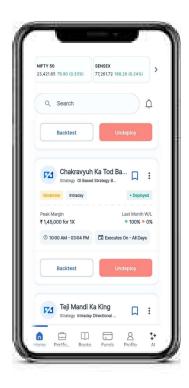
Enhanced Strategy Builder - SL/TP in Points & Required Margin Display:

-Introduced key features to simplify setup and improve clarity, reducing manual effort and aiding in informed decision-making.

Carryforward Feature – Extended Position Management:

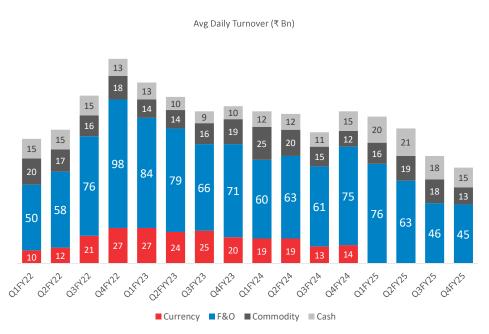
-Enables users to seamlessly carry forward positions, offering greater flexibility in strategy execution.





Boosting ADTO And Diversifying Across Ultra HNIs And Institutions





Segment	Market Share
NSE	
NSE- CM	1.4%
NSE- Futures	1.6%
NSE- Options	2.4%
BSE	
BSE - CM	1.3%
BSE - Options	5.8%
NCDEX MEXA	
MCX - Options*	1.7%
MCX - Futures*	4.1%
NCDEX - Futures	19.3%

ADTO : Average Daily Turnover

*Commodity market share earlier was reported as notional data figures. Going ahead, we have bifurcated commodity data segment wise. Commodity option market share is based on premium turnover.



Consolidated Financials

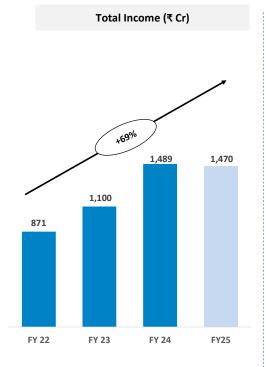
Overview

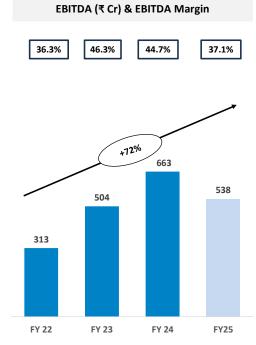


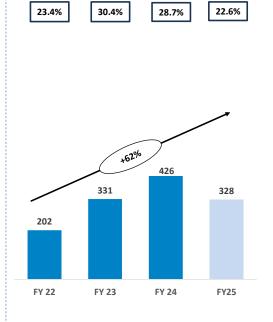
Key Financial Highlights



PAT (₹ Cr) & PAT Margin







Balance Sheet



Particulars (In ₹ Cr)	FY25	FY24	FY23
Liabilities			
Financial Liabilities			
Trade and Other Payables	413.3	359.3	349.5
Borrowings	486.5	386.9	192.1
Other Financial Liabilities	506.0	327.0	261.7
Non-Financial Liabilities			
Current & Def Tax (Net)	5.7	9.1	3.0
Provisions	7.5	9.5	5.8
Other Non-financial Liabilities	12.6	15.4	8.3
Total Liabilities	1,431.6	1,107.2	820.3
Net Worth	2,334.0	1,746.8	1,005.3
Non-Controlling Interest	14.9	14.0	13.2
Total Liabilities & Equity	3,780.5	2,868.1	1,838.8

Particulars (In ₹ Cr)	FY25	FY24	FY23
Assets			
Financial Assets			
Cash & Cash Equivalents	2,459.8	2,018.5	1,403.2
Trade & Other Receivables	33.7	14.2	37.8
Loans	526.1	341.6	164.6
Investments	354.5	149.1	6.1
Other Financial Assets	276.0	232.6	139.2
Non-financial Assets			
Fixed Assets	71.8	72.3	63.0
Current & Def. Tax (Net)	15.9	10.2	6.2
Other Non-Financial Assets	42.7	29.6	18.7
Total Assets	3,780.5	2,868.1	1,838.8



Outlook

Ahead



Mapping Our Path Ahead







Retail Expansion

- Client Acquisition through Aggressive marketing
- Increase Digital presence and establishing a Phygital Broking Firm
- Focus to continue on Strengthening technological investment to roll out more tech-based retail solutions and innovative products.
- Focus on Margin Trading Facility (MTF) Book which will augur well in enhanced client retention thus aiding revenues with increased trading volumes

Algo Trading Penetration

- Spreading wings of our Algo platforms to reach maximum retail clients via Utrade Algo.
- SEBI is considering a proposal to extend algorithm-based trading (algo trading) to retail investors.
- New product for derivative trading in mutual fund under consideration by SEBI



International Expansion

 Leverage on our technology expertise to create inroads into global markets



Diversification

- o Plan for AMC
- o Start PMS & AIF
- Debt Capital Markets offerings in Merchant Banking
- Loan Against Property,
 Security and Mutual
 Funds in NBFC



Institutional Clients

- o Increasing Client Base
- Focus on High Frequency Traders (HFT) Players



Key Growth Drivers





Fee-based

businesses:
Along with this
business and
investment products
over the next five
years.

02

Retail segment:
Strategic shift towards focusing on the retail segment over the past two years. One key initiative was the introduction of Margin Trading Facility (MTF) services for our clients, which generated significant demand and drove growth.

<u>U3</u>

Wealth management:
We are preparing to launch a wealth management company, which will focus on offering investment products such as AIF and PMS, which are not currently part of Share India's offerings, aiming to diversify and strengthen our service offerings in this segment.

04

New Branches:
We have recently
established branches
in key cities and are
using these locations
as hubs to serve
nearby tier II and tier
III cities, where we
are seeing strong
demand

05

Business: Successfully empaneling 137 institutions over t past two years.

Institutional

06

Digital
Business:
With a
particular
emphasis on
uTrade Algo

Merchant Banking:
Focusing on
merchant banking
by assisting
companies in getting
listed on the SME
platform and Main
Board, which
generated strong
revenue



Annexures

Management & Awards



Management Team







Mr. Parveen Gupta

Chairman and
Managing Director



Mr. Kamlesh Vadilal Shah

Managing Director



Mr. Sachin Gupta

CEO & Whole Time Director



Mr. Vijay Vora

Whole Time Director



Mr. Rajesh Gupta

Director



Mr. Suresh Arora

Whole Time Director



Mr. Abhinav Gupta

President Capital Markets & Products



Mr. Kunal Nandwani

Director Utrade



Mr. Bhavya Arnav

Director Algowire



Mr. Vijay Rana

CFO



Mr. Vikas Aggarwal

Company Secretary & Compliance Officer



Mr. Ajay Patel

Share India Insurance

Thank You





COMPANY



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INVESTOR RELATIONS ADVISORS



Adfactors Investor Relations

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