

Share India Securities Limited

(CIN: L67120GJ1994PLC115132) Member: NSE, BSE, MCX, & NCDEX

Depository Participant with 'CDSL' SEBI Registered Research Analyst & Portfolio Manager

January 25, 2024

To,

Department of Corporate Services BSE LimitedP J Towers, Dalal Street.

Fort, Mumbai -400001

Scrip Code: 540725

To,

The Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai 400051

SYMBOL: SHAREINDIA

Sub: <u>Press Release of Unaudited Financial Results for the Quarter and Nine-Months ended on</u>
December 31, 2023

Dear Sir,

In compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the press release of Unaudited Financial Results of the Company for the Quarter and Nine-Months ended on December 31, 2023.

Please take the same on your record.

Thanking You.

Yours Faithfully, For Share India Securities Limited

Vikas Aggarwal Company Secretary & Compliance Officer Membership No.: F5512



Share India Securities Limited

Reports Another Quarter of Consistent Growth Revenue growth of 35.1% YoY & PAT growth of 24.4% YoY

Investor Release

Mumbai, 25th **January 2024** - Share India Securities Limited (NSE: SHAREINDIA), is a technology driven financial services provider that offers a wide range of customized solutions in the capital market, has announced its Financial Results for the Quarter ended 31st December 2023.

Key Financial Highlights: Q3 FY24

Consolidated

Revenue from Operations EBITDA Profit After Tax

Rs. 374 crores Rs. 183 crores Rs. 115 crores

Key Consolidated Financial Highlights:

Particulars (Rs. Cr.)	Q3 FY24	Q3 FY23	Y-o-Y	Q2 FY24	Q-o-Q	9M FY24	9M FY23	Y-o-Y
Revenues	374	277	35.1%	366	2.0%	1,017	748	36.1%
EBITDA	183	141	29.5%	176	3.7%	483	338	42.7%
EBITDA Margins (%)	48.8%	50.9%		48.0%		47.4%	45.2%	
Profit After Tax	115	93	24.4%	113	2.2%	310	224	38.5%
PAT Margins (%)	30.8%	33.4%		30.7%		30.4%	29.9%	

Key Operational Highlights:

Particulars	Q3 FY24	Q2 FY24	Q3 FY2	
Broking Clients	32,886	31,063	23,882	
NBFC Loan Book (Rs. Cr)	235.5	199.5	153.1	

Average Daily Turnover (ADTO)

Particulars (Rs. Cr.)	Q3 FY24	Q2 FY24	Q3 FY23
Future & Option	6,104	6,298	6,640
Commodity	1,529	1,942	1,556
Currency	1,265	1,884	2,543
Cash	1,147	1,223	907
Total Average Daily Turnover	10,045	11,347	11,646



Share India Securities Limited

<u>Commenting on the performance, Mr. Sachin Gupta – CEO & Whole-time Director of Share India Securities</u> Limited said,

"We are pleased to report a remarkable performance in the past fiscal quarter, with our revenue experiencing an impressive YoY growth of 35%, reaching Rs. 374 crores. Achieving our highest-ever quarterly profit after tax of Rs. 115 crores, representing a substantial 24% increase, underscores our sustained financial strength and strategic prowess.

Our commitment to expanding our client base has yielded significant results, with a robust year-on-year growth of 38%, bringing our total broking clients to an impressive 32,886. Additionally, our NBFC witnessed a noteworthy 18% QoQ growth, reaching Rs. 235.5 crores, reflecting the resilience and stability of our financial portfolio.

Recognizing the importance of rewarding our shareholders, the board of directors are pleased to recommend an interim dividend of Rs. 3 per share of face value Rs.10 each. This is a testament to our dedication to sustainable growth and value creation for our stakeholders. We look forward to maintaining this positive momentum and delivering continued success in the upcoming quarters."

About Share India Securities Limited

A trusted brand since 1995, Share India Securities has over the years made more than 149 branches and 32,886 clients. SISL is a technology driven customer centric financial conglomerate focused on making low latency trading platform, automate algo trading software/strategies, design customized broking solutions and enable customers to earn superior return. It has over the years accumulated expert research capabilities using proprietary tools and capabilities which were earlier being used by ultra HNI/HNI's only. SISL has now set afoot to take these solutions in India's growing retail market and enable individual investors to simplify "Algo-Trading" with "utradealgos".

SISL currently has an Avg daily turnover of Rs. 11,000cr including cash market, Eq-derivative, currency and commodity segment. SISL is recognized as a fintech broker among its institutional/ u-HNI clientele. It acquired uTrade Solutions and Algowire Technologies in FY21 to strengthen its tech powers. Both these entities are run by alumni of IIT/IIM/ISB and alumni of other prestigious institutions. The combined engineering strength of these companies is more than 120 engineers. Also, SISL has recently announced MoU to acquire another tech company - Silverleaf which is led by IIT-B alum and specializes in HFT.

The company's journey within the financial sector reflects their dedication to growth, innovation, and building trust with customers, positioning them as a leader in the ever-evolving landscape of Indian finance. In the fiscal year 2023, Share India demonstrated strong financial performance, with a Total Income of ₹ 10,997.0 Mn, EBITDA of ₹ 5,041.0 Mn, and Net Profit of ₹ 3,306.6 Mn

Safe Harbor Statement

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and abroad. Actual results might differ substantially from those expressed or implied. Share India Securities Limited and its Management will not be in any way responsible for any action taken based on such statements and discussions. Share India Securities Limited also undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Contact Details

Company: Share India Securities Limited	Investor Relations: Orient Capital		
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