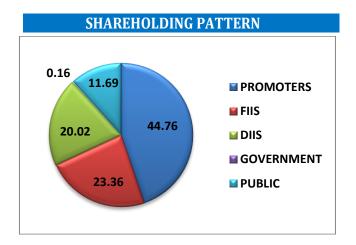
BHARAT FORGE Target: 850 Upside:23%

Share India You generate, we multiply

March 2022

VALUE PARAMETERS					
Face Value (Rs.)	2.00				
EPS (TTM)	22.65				
52-Week High/Low	848/555				
M.Cap (Rs. in Cr.)	31,699.60				
P/E Ratio (TTM)	30.07				
Sector P/E	41.29				
P/B Ratio (calc at CMP)	5.04				
Dividend Yield (%)	0.29				
Enterprise value	36,525.42				



FINANCIAL PERFORMANCE

	ACTUAL	FORECAST		
	FY Mar-21	FY Mar-22	FY Mar-23	
Sales (Rs. Cr)	6336.3	9426	10745	
EBITDA (Rs. Cr)	863.4	1852	2390	
EBITDA margin	13.6	19.6	22.2	
PAT (Rs. Cr)	88	950.2	1338.5	
EPS (Rs)	15.9	20.5	28.5	
ROE	11.3	16.5	20	
ROCE	16.4	10	13	
DPS	5.0	5.5	6.3	
P/E	63.11	35.7	25.4	



Our Recommendation: Infrastructure sector has been given a budgetary boost by the government; this may aid order growth. Recent acquisitions of Sanghvi Forgings/JS Autocast would expand revenue base. Domestic demand looks attractive and we estimate margin expansion due to growth from defence sector and recovery in auto sector. Thus, we recommend BUY in price range 670-690 with target price 850 (upside 23%).

Investment Rationale:

- About Company: Bharat Forge Limited is an Indian multinational company with market cap of 31,700 Cr. The company is a global leader in metal forming segment. The company serves several sectors including Automotive, Railways, Aerospace, Marine, Oil & Gas, Power, Construction and Mining. The company is the world's largest forging company and is one of the best aerospace forging companies and automotive forging company. BFL has transcontinental presence across ten manufacturing locations spreading across India, Germany, Sweden, France and North America.
- Production Capacity: BFL has total capacity of 6.83 lakh MT per annum. Its products are used in domestic and exports markets across PV, CV, oil & gas, construction and mining, power, defence, etc.
- Strategic Acquisition & Expansion: Bharat Forge recently acquired JS Autocast, which is a supplier of critical machined ductile iron castings for the wind, hydraulic, off-highway and automotive applications. By the acquisition of JS Autocast, Bharat Forge can expand its product portfolio in the industrial sector, customer base and manufacturing presence felt in southern part of country.
- Q3FY22 Results: Bharat Forge reported a consolidated profit of Rs 422 crore for the December 2021 quarter compared to a loss in the corresponding period last year. Consolidated revenues during the quarter grew by 39% year-on-year to Rs 2,394 crore. EBITDA grew by 77% to Rs 502 crore. EBITDA margin improved by 448 basis points to 21%.

• Key Highlights:

- Positive sales development in domestic and export in 4QFY22, but not in India Agri.
- Company's Indian operation secured domestic and export orders worth 100 million US dollars.
- Capital expenditures for Al forgings facility in North Carolina has been completed and production is going to start soon.
- Company has started to receive orders for power and control electronics.
- Armoured vehicle order supplies would start from 4QFY22.
- For international operations demand remains strong, but inflationary cost pressures are expected to persist across all variable cost elements (RM, logistics and energy). This will impact profitability for its EU operations in coming quarters.

• Risks:

- Semiconductor shortages are expected to impact the export business in 4QFY22.
- Lower than estimated sales growth in the export market over FY21-24E.
- Higher commodity prices impacting margins.



Financials and Valuations

Consolidated Income Statement (Rs Cr)

Year-End March	FY17	FY18	FY19	FY20	FY21
Revenue	6396.2	8357.7	10145.7	8055.8	6336.3
Change (%)	-6.1	30.7	21.4	-20.6	-21.3
EBITDA	1251.1	1723.0	2055.6	1138.9	863.4
Margin (%)	19.6	20.6	20.3	14.1	13.6
Depreciation	452.1	466.9	520.8	547.7	612.2
EBIT	799	1256.1	1534.8	591.2	251.2
Int. and Finance Charges	100	106.5	127.2	171.3	107.7
Other Income - Rec.	119.3	142	202.8	163.7	167.3
PBT before EO Exp.	818.3	1291.6	1610.4	583.5	310.7
EO Expense/(Income)	-128.4	95.5	0	78.9	306.2
PBT after EO Exp.	946.8	1196.1	1610.4	504.6	4.5
Tax Rate (%)	26.3	36.9	35.2	22.3	2245.8
Reported PAT	697.6	754.4	1044.0	392.1	-97.0
PAT Adjusted for EO items	603	814.5	1044.0	451.8	117.4
Change (%)	-7.7	35.1	28.2	-56.7	-74.0
Margin (%)	9.4	9.7	10.3	5.6	1.9
Less: Minority Interest	-7.0	-81	11.8	42.3	29.4
Adjusted PAT	610	822.6	1032.2	409.5	88.0

Consolidated Balance Sheet (Rs Cr)

Year-End March	FY17	FY18	FY19	FY20	FY21
Equity Share Capital	46.6	93.1	93.1	93.1	93.1
Total Reserves	4069.8	4558.6	5282.9	5126.6	5322
Net Worth	4116.4	4651.7	5376.1	5219.7	5415.1
Minority Interest	10	29.4	29.8	32	31.7
Deferred Liabilities	260.6	214.7	206.2	50.7	144.5
Total Loans	3124.1	3257	3772.8	3878.4	4579.8
Capital Employed	7511.1	8152.8	9385	9180.7	10,171.1
Gross Block	7232.8	8021.1	5498.5	6423.6	7783.7
Less: Accum. Deprn.	3956	4521.7	1873.9	2421.6	3033.7
Net Fixed Assets	3276.8	3499.4	3624.6	4002	4750
Capital WIP	453.2	343.8	830.7	1142.7	900.1
Total Investments	1191.6	1501.1	1523.7	1618	2606.8
Current Assets, Loans, and Advances	3919.2	4632.4	5599.3	4719.7	4830.9
Inventory	1075.2	1359.9	1844.7	1734.7	1793.9
Account Receivables	1341.9	1960.5	2147.8	1493.8	1409.6
Cash and Bank Balance	336.1	304.1	475.5	575.1	472.9
Loans and Advances	1166.1	1008	1131.4	916.1	1154.6
Current Liability and Provisions	1329.6	1824	2193.3	2301.7	2916.7
Creditors	846.3	1326.8	1366.4	1030.9	1206.8
Other Current Liabilities	298	301.9	620	1000	1409.3
Provisions	185.3	195.3	206.9	270.7	300.6
Net Current Assets	2589.6	2808.5	3406	2418.1	1914.2
Appl. of Funds	7511.1	8152.8	9385	9180.7	10,171.1



Financials and Valuations

<u>Ratios</u>

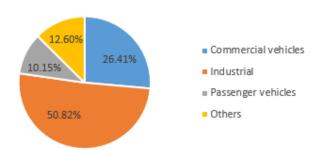
Basic (INR)	FY17	FY18	FY19	FY20	FY21
Efficiency Ratios					
EPS	13.1	17.7	22.2	8.8	1.9
BV/Share	88.41	99.9	115.47	112.11	116.31
DPS	3.8	4.5	5.0	2.0	2.0
Payout (%)	30.1	33.4	26.8	28.5	-96.0
EBITDA margin (%)	20.77	22.09	22.18	16.11	16.13
Valuation (x)					
P/E	55.7	41.3	32.9	82.9	386.0
P/BV	8.3	7.3	6.3	6.5	6.3
EV/EBITDA	29.4	21.4	18.1	32.7	44.1
Dividend Yield (%)	0.5	0.6	0.7	0.3	0.3
Return Ratios (%)					
RoE	16.2	18.8	20.6	7.7	1.7
RoCE	9.6	11.6	13.2	6.4	3.2
Working Capital Ratios					
Fixed Asset Turnover (x)	0.9	1.0	1.8	1.3	0.8
Inventory (Days)	61	59	66	79	103
Debtor (Days)	77	86	77	68	81
Working Capital Turnover (Days)	129	109	105	84	83
Leverage Ratio (x)					
Debt/Equity ratio (x)	0.76	0.7	0.75	0.83	0.92
Interest Coverage Ratio	10.47	12.23	13.66	3.95	1.04
Current Ratio	1.32	1.22	1.35	1.33	1.38
Quick Ratio	0.98	0.86	0.90	.0.89	0.98

Consolidated Cash Flow Statement (Rs Cr)

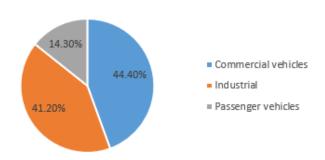
FY17	FY18	FY19	FY20	FY21
946.8	1196.1	1610.4	504.6	4.5
452.0	466.9	520.8	547.7	612.2
-53.6	190.2	5.2	320.8	410.1
-272.9	-392.5	-550.2	-233.1	-93.4
-21.4	-397.9	-674.7	460.7	383.7
1051.0	1062.8	911.5	1600.8	1317.1
1051.7	967.4	911.5	1521.9	1020
-643.9	-568.4	-1131.8	-961.8	-914.3
407.8	399.0	-220.3	560.1	105.8
-40.5	-245.8	-43.3	-170.5	-596.8
-684.4	-814.2	-1175.1	-1132.2	-1511.1
-264.1	88.1	731.3	108.2	659.1
-104.8	-87.5	-103.8	-138	-80.8
-84.1	-252.2	-280.6	-333.5	0
-452.9	-222.5	346.8	-363.3	578.3
-85.6	-69.3	83.2	26.3	87.3
357.9	272.3	203	286.2	312.6
272.3	203.0	286.2	312.6	399.8
	946.8 452.0 -53.6 -272.9 -21.4 1051.0 1051.7 -643.9 407.8 -40.5 -684.4 -264.1 -104.8 -84.1 -452.9 -85.6 357.9	946.8 1196.1 452.0 466.9 -53.6 190.2 -272.9 -392.5 -21.4 -397.9 1051.0 1062.8 1051.7 967.4 -643.9 -568.4 407.8 399.0 -40.5 -245.8 -684.4 -814.2 -264.1 88.1 -104.8 -87.5 -84.1 -252.2 -452.9 -222.5 -85.6 -69.3 357.9 272.3	946.8 1196.1 1610.4 452.0 466.9 520.8 -53.6 190.2 5.2 -272.9 -392.5 -550.2 -21.4 -397.9 -674.7 1051.0 1062.8 911.5 1051.7 967.4 911.5 -643.9 -568.4 -1131.8 407.8 399.0 -220.3 -40.5 -245.8 -43.3 -684.4 -814.2 -1175.1 -264.1 88.1 731.3 -104.8 -87.5 -103.8 -84.1 -252.2 -280.6 -452.9 -222.5 346.8 -85.6 -69.3 83.2 357.9 272.3 203	946.8 1196.1 1610.4 504.6 452.0 466.9 520.8 547.7 -53.6 190.2 5.2 320.8 -272.9 -392.5 -550.2 -233.1 -21.4 -397.9 -674.7 460.7 1051.0 1062.8 911.5 1600.8 1051.7 967.4 911.5 1521.9 -643.9 -568.4 -1131.8 -961.8 407.8 399.0 -220.3 560.1 -40.5 -245.8 -43.3 -170.5 -684.4 -814.2 -1175.1 -1132.2 -264.1 88.1 731.3 108.2 -104.8 -87.5 -103.8 -138 -84.1 -252.2 -280.6 -333.5 -452.9 -222.5 346.8 -363.3 -85.6 -69.3 83.2 26.3 357.9 272.3 203 286.2



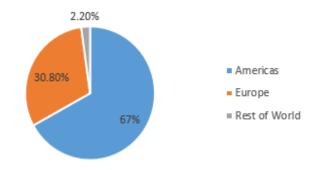
Financial Story in Charts



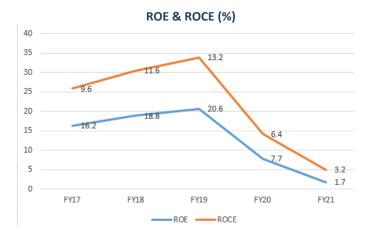
Industrial segment contributed more than 50% in net sales followed by commercial vehicles.



Commercial vehicles are the biggest contributor in revenue in international market.



America has been the biggest revenue contributor followed by Europe.



Q3FY22 Revenue Segment

Particulars	% Share	Q3FY22	Q3FY21	YoY%
Commercial vehicles	26.41%	195.5	165.7	18
Industrial	50.82%	376.2	224.3	67.7
Passenger vehicles	10.15%	75.2	77.8	-3.3
Others	12.60%	93.3	56.1	66.3
Total	100%	740.2	515.8	37.17%

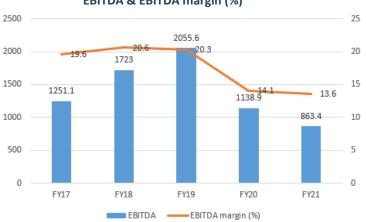
Q3FY22 International Revenue

% Share	Q3FY22	Q3FY21	YoY%
44.40%	383	316.7	20.9
41.20%	355.2	89.8	295.5
14.30%	123.6	105.3	17.4
100%	861.8	511.8	68.4
	44.40% 41.20% 14.30%	44.40% 383 41.20% 355.2 14.30% 123.6	44.40% 383 316.7 41.20% 355.2 89.8 14.30% 123.6 105.3

Q3FY22 Revenue by Geography

Particulars	% Share	Q3FY22	Q3FY21	YoY%
Americas	67%	577.5	351.3	64.4
Europe	30.80%	265.6	134.3	97.8
Rest of World	2.20%	18.7	26.1	-28.4
Total	100%	861.8	511.7	68.4

EBITDA & EBITDA margin (%)





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